

Sales Manager

Job title: **Qbiss by trimo Sales Manager**

Business: **Premium Façade Modular System**

Key accounts: **Architects, Investors**

Compensation: **Attractive Salary, Performance Bonuses**



I have the drive to succeed, high level of energy, am goal oriented with the ability to create good long-term business relationships.



A team player, I am motivated by constant challenge, and a competitive salary.



I have the courage and ability to sell high value and premium products.

THE SALES MANAGER will have a key role in developing business with Architects, Investors, Designers and Construction companies. His main activities will be:

- Identify, Initiate and Develop high-level relationships within account-client companies to qualify new opportunities and execute a winning sales strategy, winning product specification and closing new business.
- Inspiring them to choose **Qbiss by trimo**.

The ideal applicant will have sales experience within the construction industry, is well educated and knowledgeable and a highly motivated sales professional with the desire to grow within the organization.

COMPENSATION

- Attractive salary and benefits,
- Work in dynamic, creative and growing international company,
- Opportunities for personal and career development within the Trimo Group,
- Promotion opportunities based on achieved results.

REQUIRED SKILLS

- Excellent communication, presentation, organizational and negotiation skills,
- Passion, flexibility, innovativeness and extremely results-driven,
- Focused on proposition and solution sales to solve client's business issues and needs,
- A track record of hunting for new business in all aspects of the construction industry,
- Embracing frequent travel,
- Fluent knowledge of the English language,
- Degree in architecture, civil engineering, mechanical engineering or economics.

THE PRODUCT AND THE COMPANY

Qbiss by trimo defines a new standard for a modern building envelope. A complete façade modular system, combining all the most stimulating aesthetics with forms and functions demanded by architects and designers in the modern world.

WHO ARE WE? Trimo is one of the Europe's leading companies offering complete solutions in the area of fire-proof roof and facades. Our solutions are sold in more than 50 countries and through our sales net, we are directly present in 27 countries.

>> IF YOU ARE THE ONE

Please send your letter of application and CV in english language to E-mail career@trimo.si (subject: **Qbiss by trimo**).

www.trimo.si | www.qbiss.eu

>> BECOME PART OF THE GLOBAL STORY

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